



VACANCY

Business Development Manager

Jamaica Broilers Group Limited is seeking a professional, dynamic and self-motivated leader, to work with its **Hi-Pro Division** in the above capacity. The candidate will be responsible for developing a sustainable growth strategy focused on achieving financial targets and enhancing the Company's market position, through strategic business and customer relationships.

The ideal candidate should possess:

- A Bachelor's degree in Business Management, Marketing Management, Agricultural Science or equivalent qualification from a recognized tertiary institution;
- An MBA as well as work experience with an international brand (s) would be an asset;
- Excellent knowledge of the retail and agricultural sectors;
- Excellent knowledge of customer profiles and ability to establish and expand relationships;
- Knowledge of accounting principles and practices;
- Expert knowledge of market research techniques, as well as researching business opportunities and viable income streams;
- Expert communication, negotiation, planning, organizing, presentation and analytical skills;
- Excellent customer service and human relations skills;
- Experience with design and implementation of business development strategy;
- Competence in Microsoft Office Suite;
- A valid Jamaican Driver's Licence; a reliable motor vehicle and willing to do extensive travelling (both locally and overseas); and
- Four (4) to six (6) years' experience in a similar capacity in the retail/agricultural sectors.

Interested individuals should submit their applications detailing experience and qualification no later than **Thursday, September 29, 2022** to:

The Group Human Resources Manager

Group Human Resources Department
Jamaica Broilers Group Limited
McCook's Pen, St. Catherine

Email: hprovacancies@jabgl.com or Website: www.jamaicabroilersgroup.com

We thank you for your interest, however, only short-listed persons will receive a response.